

Dream Building Worksheet

An Action Plan for Success

Achieve your dreams by following the eight simple steps in this worksheet. Keep this worksheet in a place where you can refer to it daily. And share it with an accountability partner.

Step 1: Set Your Goals (Specific, Measurable and Time Bound)

List your Top 10 Dreams that you will be able to have or accomplish with a successful business.

Top 10 Dreams	When Do You Want Them?	Cost of the Dream / Action Required

Personal Income Goal

Review your “dreamscape” (your lifestyle) that you have listed in those top 10 dreams. What monthly income will be necessary to achieve that dreamscape? _____

Personal Sales Goal

I must generate _____ in sales revenue to generate \$ _____ personal monthly income.

Monthly Enrollments and Product Sales Goal

At an average of \$ _____ per enrollment and an average of \$ _____ per product sale, I must enroll _____ individuals into my business and make _____ product sales each month and that will ensure I reach my Personal Sales Goal.

Monthly Activity Goals

I must contact _____ individuals each month in order to make my Monthly Enrollments and Product Sales Goal (knowing that only _____ percent of people I contact will be interested).

Commit to review these goals daily and chart your progress.

Step 2: Commit Yourself to Achieving Your Goals

I have made the conscious decision to achieve my goals and succeed. I know obstacles will come into my path and I know there will be plenty of opportunities to make excuses, but I WILL NOT let these detract me. I will succeed no matter what. I will stick to my plan.

Signature

Step 3: Create Your Daily and Weekly Action Plan

I know that I must meet my Monthly Activity Goals in order to attain my Top 10 Dreams. My Monthly Activity Goals of contacting _____ individuals each month, means I will make _____ individuals each week and _____ each day. If I fall short in achieving in any day, I will make up the number of contacts within that same week.

Step 4: Take Action, Now!

I will start my action plan as of ___ / ___ / ____.

Step 5: Develop Yourself

I will read 10 pages a day reading positive books to help me to continue to grow professionally. Reading 10 pages each day means 3,650 pages in a year, or about 15-20 good books each year. I understand that will be life changing.

Step 6: Control What You Can, Forget What You Can't

I will stay focused on my action plan. I will make the contacts and will read the books. I will analyze the results of my activity in 90 days and I will set new goals for the next 90 days. Review date: ___ / ___ / ____

Step 7: Be Accountable!

I will give a copy of this action plan to someone I trust who is not affiliated with your business and I will ask them to hold me accountable to these goals. My accountability partner is _____.

Step 8: Never Quit!

I know that the activities in this action plan are my custom-made plan for success. I know that when I review this worksheet 90 days from now, I will be excited about the results. I also understand the only person who can keep me from achieving success is myself. I am committed to this action plan and **I WILL NOT QUIT!**

Signature